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now has four hundred and sixty-two Norwich customers, and in order our plans and reduce our stock, we would like to get fifteen hundred and thirty-eight more.

In order to get them we are offering any Suit in the store for MI The Suits cannot be duplicated in any custom tailoring house in the city for less than \$25.00.

Every Suit is tailored artistically, with every consideration for the characteristics of the wearer's form, embodied in a Suit that affords him distinction, as well as comfort and pleasure.

You can have your choice from our full line of blue serges, blue and gray worsteds, Kensington all kinds of wool and mixtures, for \$15.00.

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Open Nights

CONTRACTOR OF STANDARD STANDAR

THE LONG AGO AND THE LATER

An Experience of Eighty Years of Life

By George Tisdale Bromley

Becoming Del Monte's Manager-A That, Unsought, Brought

After nine years of railroading of the Continental hotel. enough to mave established a createable reputation as a host, I was one
day honored by a visit from Governor
and Mrs. Stanford. They came in the
morning and remained all day, and
seemed to be glensed with the establishment and its appointments. After
lunch the governor suggested that we
should go out and sit under the awning as he had a matter of some importance to discuss with me. I could
not imagine what it could be, but was
not long swalting enlightenment. Soon
after we were seated, Governor Stanford asked me how I was making out
in hotel keeping. I answered:
"Very well, indeed; much better than
I expected."
"Well," said the governor, "I have
a proposition to make to you. Mr.
(Procker is now the superintendent of
our railroad, and he is also managing
the building of the road, which occu-

the building of the road, which occu- which would surpass anything on this ples all his time. He knows of the side of the continent. They had conproposition I am about to make to vassed the state in search of the right

what disappointed as the result of the interview, and I afterward learned that he had come to San Jose with the express intention of Inducing me to accept the position. Many times, afterward, during my career as a hotel keaper, it occurred to me that had I told the first man I met, after my conversation with the governor, that he could have the establishment for just what he chose to offer, and gone back to Sacramento, it would have been the wisest thing I could have done. I would not now have to think of walking in order to economize carfare. And yet, I would have missed so much fun, and so many jolly times, that, taking it all in all, perhaps, it is better as it is. I could not be happier, nor enjoy better health, if I owned a whole railroad myself, and were the president and the board of directors combined.

In 1848 the wooden hotel at Santa Cruz went up in smoke, but the owners saved the lot and decided to build another hotel on the same site if I would consent to manage it. Noger difference became so noisy in manifesting who composed a large part of the audience became so noisy in manifesting who composed a large part of the audience became so noisy in manifesting.

and the lot and decided to build another hotel on the same site if I would consent to manage it. Nogotiations were opened, and everything being satisfactory, I sold out at San Jose and settled down in Santa Cruz, which I found much casier than settling up after two years of hard work. I named the hossery the Pacific Ocean House, and for two seasons it was sonable request coming from a lady, but the micest people that ever so light men and boys who composed a large part of the audience became so noisy in manifesting their impatience that the ladies began to grow anxious and asked me if I would not go out on the stage and say a few words to keep them quiet. I was not on the programme, but it was not on the programme, but it was not in my nature to refuse any reasonable request coming from a lady, so I got myself together and made my

1866, and then gave it up and returned to San Francisco. Meeting an old-time Irlend who had leased the Napa Springs hotel he asked what I had cleared in the hotel business. I told him that I had cleared a three-rail fence in wetting away from the sheriff.

"Charley," said I, "how did you make

ples all his time. He knows of the proposition I am about to make to you, and it meets with his approval. It is this: That you sell out this hotel business, return to Sacramento and take Mr. Crocker's place as superintendent of the Central Pacific railroad."

The proposition startled me, and I could not believe that he was in earnest. There were fewer railroad men in California than there were in later years, and I have always thought it was to that that I owed the distinction. I told Governor Stanford that I

"George, if you should take that hotel you wouldn't live three years. Your hotel life at Sania Cruz would have worn you out in a very few sensons more, and for you to take charge of such a hotel as they propose build-line at Monterel as they propose build-

and to get nice new seats for the little over the little over trousers no, nice new trousers or the little boys seats—no, I don't sean that, either. What I do mean is a get new seats to keep the boys rom wearing out their trousers.

Now, they have worked hard to do.

Now, they have worked hard to do all this and have sometimes gat up late at night, and I have been so sorry that I could not sit up with them and help them. But I couldnot, because I had to sit up at the hotel and let in the people whos were out late. Now, I want you all to be good children, and never keep the man at the hotel up late to let you in when he were

demic—Train Robbery—An Up-toDate Ropewalk—Street Sweeping—
A University Alumnae Banquet—I
Meet President Gilman—Angel Island
Thirt Years Ago—McCullough and the Milk Punch—India Rubber Plant
Episode—Mining in White Pine—My
S. P. Engagement — I Christen a Frenght Boat — A Sure Thing in

In 1868 I was interested in a contract for grading and laying the tracks on that portion of the "Western Pacific Rallroad" lying between Alameda and Stockton. The length of that section was about forty miles, and the work involved an estimated outlay of about a million dollars. If we had been permitted to go on and finish the work as we had commenced and at the rate at which we were paid for the first and helping them to get up a festival to raise money to buy a new floor and all that sort of thing for the schoolhouse. Now, if what I am saying is too deep for you children to understand, you can get your parents to explain if in the morning, after they get through cancing.

When I was a little boy, how I did love to go to school (Saturday afternoon), and how well do I semember

Frenght Boat — A Sure Thing in like a parlor.

In 1870 one of the mail treins bound in 1870 one of the mail treins bound.

In 1870 one of the mail treins bound east was stopped and robbed by several men, who, perhaps, had been disappointed in not drawing a big prize in the Mercantile Library Lottery. The affair created quite a sensation them, but I do not recollect the particulars. The street sweeping machines that were formerly used in San Francisco were introduced by me, and as I secured the contract for sweeping the citys streets, according to all calculations I should have become a vary rich man, but when my contract expired I was by no means with a hundred miles of being the tenth past of

than I do, and I would be pleased to have him go on and finish it." and then and there I stopped. At the close of the exercises I was made the victim of another surprise, by being heartly congratulated by President Gilman and Rev. Dr. Stone.

It was at this time, or -exherts a few years earlier, when the California theater was running with the best stock company of any theater in the country, and when John Mc-Cullough had few equals and no superiors as a manager, that Mr. McCullough char-

battle of life, while I am in San Francisco, caring for the understanding of the people by running a street-sweeping machine. But to return to that spring—I don't recall the name—

Here a gentleman in the audience prompted me—"Plerian."

That's it," said I. "Now, that gentleman knows more about my speech than I do, and I would be pleased to have him go on and finish it," and then and there I stopped. At the close of the exercises I was made the victim of another surprise, by being heartly congratulated by President Gilman and Rev. Dr. Stone.

The stricture of the bar, wiping glasses. I entered, and presently the bar, wiping glasses. I entered and presently the bar, wiping glasses. I entered and presently the whole party came in and we drank the health of the generous host, and thus ended the most delightful event of that as I was foot-loose I would be pleased to accept a situation with the Southern Pacific Railroad company, should there be any vacancy. He is that I should be living to write it, as every other member of that designified party is dead.

After disposing of my interest in the patent street sweeper and the city contract for a good, round sum, I was gaired. The position was ready for immediate occupation and I immediately occupied it and for eighteen monthly occupied it and for eighteen monthly occupied it and for eighteen for I knew, "It is a long hath no turning."

Soon after my return home I met Gov. Stanford and I suggested to him that as I was foot-loose I would be living to write it, as every other member of that design that it is a long that no turning."

Soon after my return home I met Gov. Stanford and I suggested to accept a situation of the position with the health of the generous host, and thus a long that as I was foot-loose I would be living to write it, as every other member of that design that as I was foot-loose I would be lightful event as I was foot-loose I would be lightful event as I was foot loose I would be living to write it, as every other member of that design that as I was

with the first distinct of the color positions, and the color first intended of collisions of the color positions of the color positions

of Buford's express, in the early fifties, came to San Francisco from months I received and signed for months I received and signed any quantity of testimonials from the higher walks of New York society recommended it as the higgest thing out. "Dick" called on me at my office freight cars across the bay.